

Car Auctions-How To Be A Winner

Have you ever wondered if there is an alternative to purchasing your next car through a dealer, or of someone getting a car at an incredible price, or wondered what happens to vehicles seized by the banks, police agencies or the government? Have you ever heard of seized auto auctions? Are you curious about what happens to pre-owned government vehicles?

These vehicles are sold at auction; some at on site auctions and some at seized auto auctions. Buyers can get these cars for thousands less than retail and some starting at bids of \$100.00.

If saving that kind of money is not a good enough reason to visit a seized auto auction then here are five more

1. Seized auto auctions are fun

Seized auto auctions can be a lot of fun. First there is the excitement of bidding for that car that you always wanted. Then there is the thrill of getting your dream car at a dream price. You could even practice by guessing what the top bid will be and see how close you come. How much would you have saved

2. They provide peace of mind

It is very important for seized auto auction sites to maintain a good reputation. To this end many sites provide services such as vehicle history reports for a small fee, or programs to protect buyers from fraud or misrepresentation. You may even be able to check out the sellers rating if they have sold on that site before. There are also resources on how to purchase a car online and how to bid to your advantage

3. They save time and effort

Driving from dealership to dealership, or from private owner to private owner can waste a lot of your precious time and play havoc with your nerves. What if your schedule just does not give you the time to run around? With high gas prices who wants to do all that driving. With seized auto auctions you set your own schedule for research and can bid at home or during coffee break or lunch.

4. They help you stay on budget

A major problem faced by most buyers is letting your emotions influence your buying decision. Something the average car dealer knows how to exploit. Seized auto auction sites protect you from the heat of bidding by allowing you to place a maximum bid level before starting the auction. This way you can only bid as much as your common sense will allow. That is as long as you do not let your emotion decide the maximum bid to begin with.

5. That is where you get your car at a bargain price

Car auctions are one of the best places to get a great car at a bargain price. Thousands of cars, trucks and motorcycles end up in auctions. Many of these vehicles are in prime condition; being either repossessed by banks or law enforcement agencies, or pre-owned government vehicles. Many sites boast cars sold for savings as high as 90% of retail. While this is possible most vehicles go for around wholesale or blue book value. Still a sizable savings over anything you can get from a dealership.

Research is your best friend. Like any major purchase you should do your research on the car you plan to purchase. Familiarize yourself with the policies and guarantees offered by the seized auto auction site. Get all the information you can about the vehicle and the seller. Check out insurance and financing options.

Prepare well and you will have a stress free and profitable experience. You may end up owning the car of your dreams for thousands less just by trying out the seized auto auctions

For more information go to

<http://www.webspawner.com/users/tonyccc/index.html>

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