

A crash course in having your EBay merchandise drop shipped

Having your eBay products drop shipped sounds like a great idea on the surface but the real question is; can you drop ship eBay goods and realistically count on them to arrive to your buyer on time, having the correct product, and in one piece? Most often the answer is yes, you can.

Having a 3rd party company drop ship eBay merchandise for you ideally works like this: Once you find a distributor to drop ship eBay goods for you then you place those products online in your eBay auction with a full description and a photo caption to go with it.

When your customer purchases this product and the payment is processed, you send the order to your distributor. The distributor in turn will always drop ship eBay merchandise to your customers. What makes it "drop-shipping" is that the package should always show that you were the actual shipper with the return label your business name and information without you actually having shipped it out.

If your distributor will drop ship eBay products for you and it all goes smoothly then this practice is a win for everyone. You do not have to stock eBay inventory and your distributor has no worries of the retail sales end of things.

On the other hand, there are definitely stories of unreliable distributors that will offer to drop ship eBay products for you that you will want to stay clear from. Your customer does not care who messes up a job if your distributor is supposed to drop ship eBay products to them and the product never arrives or comes damaged. Can you blame them? No way. If you had ordered a product from eBay and the product never arrived then the owner of the auction would be to blame, regardless if that person claimed to have distributors drop ship eBay merchandise for them.

The best way to test new distributor is to place an order and have it shipped to a friend or family member so you can see how the shipping procedure goes. You will find out if they will drop ship eBay products for you on time and with the correct labeling. Good luck!

About the Author

www.greatindustrialguide.com

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