

Best Month To Buy Car

Volumes have been written and spoken, about the myth, surrounding the date and time to buy a car. It's time that some of these myths were dispelled. While coming up with an action plan, prospective borrowers may consider, that the best date and time to purchase a car may be instrumental in getting the best deal around. The best deal may come in the form of rebate, low interest incentive, festival offer, and other such offers. In Canada, car financing websites have designed lucrative stand-alone-car-buying strategies, to help you get the best deal for your new car.

December is considered to be the best month to buy a car. Buying a car at the end of the month or year is always profitable, as it is common for dealers to offer discounts then. As the dealers operate on a fixed incentive structure and quotas, given to them by the manufacturers, the dealers are eager to achieve their targets, in the given year. At the end of a year, should a dealer not meet his targets, he would end up paying an inventory tax on the remaining stock. To get rid of all the remaining stock, the dealers announce high rebates on cars, which tempts buyers to make the purchase. Such clearance sales also help create space to showcase the new models of the forthcoming year. This is why, December is the month when, most of the dealers will offer you huge discount on car prices.

Hence, if you are contemplating to buy a car, it would be prudent to wait for the year end to get the best deal. In Canada, Internet is the best source to buy a car. It is recommended that you do extensive research, to acquaint yourself with various incentives and rebates, being offered in the model of your choice. This would be a wise decision and will definitely save you money. These car buying tips will help you secure a good deal. Find the best deal around and cruise the road in the new year!

About the Author

Luna is an associate editor to the website <http://www.findaloan.ca>. This web site tells us how December is Best Month To Buy Car.

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